

PIERCE M. BUCHINGER, MAI

Great Lakes Realty Advisors, LLC
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PROFESSIONAL SUMMARY:

Commercial real estate practitioner experienced in a wide-array of complex valuation and consulting assignments. Focus areas include property valuation for purposes of lending, right-of-way, divorce, estate planning, tax appeal and portfolio evaluation. Core competencies encompass all general property types including office, industrial, retail, multifamily, healthcare, lodging/hospitality, agricultural and vacant land. Specialized expertise involving gas-station/convenience stores, hotels, campgrounds and assisted living facilities. Clients include, but are not limited to, financial institutions, governmental agencies, private individuals, small and large businesses, real estate investment trusts (REITs), tax professionals and legal professionals.

EXPERIENCE:

2017 - Present	Great Lakes Realty Advisors, LLC – Appleton, WI President/Principal
2014 - 2017	Alliance Appraisal Group, Ltd. – Appleton, WI Shareholder/Commercial Appraiser
2011 - 2014	L.A. Duesterbeck & Associates of Appleton, LLC – Appleton, WI Commercial Appraiser
2010 - 2011	J.C. Norby & Associates, Inc. – Eau Claire, WI Residential/Commercial Appraiser

FORMAL EDUCATION:

2007 - 2010	St. Norbert College – De Pere, WI Graduated in 2010 with Bachelor of Arts in Philosophy
2006 - 2007	Carroll University – Waukesha, WI Attended from 2006 to 2007 with major in Business Administration

SPECIALIZED EDUCATION AND COURSEWORK:

Appraisal Institute Basic Appraisal Principles
Basic Appraisal Procedures
Residential Sales Comparison and Income Approach
Residential Market Analysis & Highest and Best Use
Residential Site Valuation and Cost Approach
Residential Report Writing and Case Studies
General Appraiser Market Analysis and Highest & Best Use
General Appraiser Sales Comparison Approach
General Appraiser Site Valuation & Cost Approach
General Appraiser Report Writing & Case Studies
General Appraiser Income Approach Part I
General Appraiser Income Approach Part II
Advanced Income Capitalization
Advanced Concepts & Case Studies
Advanced Market Analysis and Highest & Best Use
Uniform Appraisal Standards for Federal Land Acquisitions (Yellowbook)
Real Estate Finance Statistics and Valuation Modeling
Marketability Studies: Six Step Process & Basic Applications
Business Practices and Ethics
15-Hour National USPAP
7-Hour National USPAP Update Course
Appraising Convenience Stores
Small Hotel/Motel Valuation

PROFESSIONAL DESIGNATIONS, CERTIFICATIONS AND AFFILIATIONS:

Designated Member of the Appraisal Institute (MAI)
Wisconsin Certified General Appraiser – License No. 2061-10
Michigan Certified General Appraiser – License No. 1201075848
Board of Directors (2018) with Wisconsin Chapter of the Appraisal Institute