

QUALIFICATIONS OF CHERIE A. LAFFIN

- MAI designation from Appraisal Institute.
- Engaged exclusively in real estate appraisal with Scott Williams Appraisal Inc. since 1998.
- Wisconsin Certified General Appraiser and Licensed Appraiser, Certificate #1181-10.



Professional Affiliations

Appraisal Institute. Member of the Appraisal Institute, holding the MAI designation. Active in the Wisconsin Chapter.

Appraisal Education

Bachelor of Science degree in General Studies with a business and economics minor from the University of Wisconsin – Stevens Point, Wisconsin. Courses of study included:

Principles of Finance
 Money and Financial Markets
 Microeconomic Theory
 Buyer Behavior
 Marketing Principles

Additional real estate courses taken include:

Appraisal Principles	(AI)*
Appraisal Procedures	(AI)*
Basic Income Capitalization	(AI)*
General Applications	(AI)*
Standards of Professional Practice, Part A	(AI)*
Standards of Professional Practice, Part B (USPAP)	(AI)*
Advanced Income Capitalization	(AI)*
Highest and Best Use & Market Analysis	(AI)*
Advanced Sales Comparison & Cost Approaches	(AI)*
Report Writing and Valuation Analysis	(AI)*
Advanced Applications	(AI)*
Condemnation Appraising: Principles & Applications	(AI)*
Advanced Concepts and Case Studies	(AI)*

Additional real estate seminars taken include:

Condemnation Appraisal Symposium	(AI)*
7 Hour National USPAP Update	(AI)*
Business Practice and Ethics	(AI)*
Appraising from Blueprints and Specifications	(AI)*
Marshall and Swift Commercial Cost Training	(AI)*
6 th Annual Condemnation Appraisal Symposium	(AI)*
Real Estate Finance Statistics and Valuation Modeling	(AI)*
Foreclosures and Short Sales: Dilemmas and Solutions	NTC**
Fundamentals of Separating Real Property, Personal Property....	(AI)*

* Appraisal Institute

** North Central Technical College

Appraisal Experience

Assignments include appraisals of commercial, industrial, residential and vacant land. Primary area of concentration is appraising vacant land, commercial, multi family and industrial. Clients include banks, municipalities, accountants, attorneys, private individuals, and corporations. Experience includes working on appraisals for mortgage loans, lawsuits and condemnation.

College Education

Bachelor of Science degree in General Studies with a Business and Economics minor from the University of Wisconsin – Stevens Point, Wisconsin.

Qualified as Real Estate Expert

Courts, Commissions and Boards of Review: Marathon County, Lincoln County, Portage County, Wood County.